

Sai Prathyusha Nadipilli

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CAREER OBJECTIVE:

To make a positive contribution as part of a dynamic and well-reputed organization. Bringing sound business acumen coupled with strong technical, management, decision making, and communication skills.

EDUCATIONAL QUALIFICATIONS:

Qualification	Institution	Year of Completion
PGDM Operations & Marketing	IIAM Business School, Visakhapatnam	2023-2025(Pursuing)
BBA (HRM)	St. Joseph's College for Women, Visakhapatnam	2019-2022
Intermediate – MPC	Narayana Junior College, Visakhapatnam	2017-2019
10 th – ICSE	St. Ann's EM High School, Visakhapatnam	2017

WORK EXPERIENCE:

Worked as **Tax Consultant at Deloitte.**

Tenure: - September 2022 to February 2023.

- Worked with US professionals in providing tax compliance services, including income and several other types of tax return preparation, and computations.
- Provided business and individual tax return compliance (including projections, and tax accounting for US federal, state, and international tax matters) and related advisory services.
- Gained hands on experience and knowledge in handling outlook.
- Worked closely with the team to achieve obligatory tax related support projects.
- Collaborated daily as part of high-performing teams, identifying potential approaches to address complex tax issues through research, and consultation with other team members.
- Gained professional knowledge in handling teamwork and solving project requirements which have stipulated time boundaries.

CERTIFICATIONS:

- Gained certification in Business communication, presentation and Leadership skills development offered by United States Department of State
- Completed a certification course in Human Resource Management for people managers from university of Minnesota in Coursera, Verify a <https://coursera.org/share/8a10e39e1eed17a1f400a259e2fe238d>
- Creators of Metaverse – Meta Platforms INC- Completed Phase 1 & 2 of Creators of Metaverse Student program, a month-long Augmented Reality learning and workplace experience to create basic to advanced level AR Projects using Meta Spark Studio.

CORE SKILLS & ABILITIES:

- Capable of working in a bilingual environment
- Ambitious, hardworking, energetic, and well disciplined
- Able to meet deadlines and handle responsibilities.
- Positive thinking, self-motivated and flexible
- Soft-spoken with good communication skills
- Ability to establish teamwork with high interpersonal skills.
- Efficient in analytical and presentation skills

TECHNICAL EXPERTISE:

- Sound Knowledge of Microsoft Office suite
- Hands on knowledge on Figma & Word Press.
- Good Typewriting speed (45w/pm)
- Well experienced in using the internet.
- Able to learn new Business tools.
- Artificial intelligence.

ACHIEVEMENTS:

- Serving as “Vice President – Education” for IIAM Toastmasters International District 126.
- Elected and worked as PRESIDENT for Business Management Club and worked for 2 academic tenures.
- Shortlisted and presented for the International Webinar on "HR Today: Designing the Future of Work” organized by IQAC and the Department of Commerce and Management.
- Written and published an article (research paper) on the topic Organizational Ill-treatment in collaboration with business management department from St. Joseph’s college.

INTERNSHIP EXPERIENCE:

Operations Intern | Hotel Rock Dale | Visakhapatnam, AP – May 2024 – June 2024.

- Optimized supply chain processes, leading to improved efficiency and reduced costs.
- Managed relationships with key vendors, ensuring timely delivery and adherence to quality standards.
- Monitored and maintained optimal inventory levels, balancing costs while preventing shortages or overstocking.
- Identified and implemented process improvements, streamlining hotel operations for better resource utilization.
- Collaborated with cross-functional teams (housekeeping, kitchen, etc.) to align supply chain activities with overall operational requirements.

Project Intern | Port Trust | Visakhapatnam, AP - Sep 2021 – Oct 2021

Responsibilities:

- Worked on live case study to get real time experience on handling core hr policies and frameworks in port.
- Learned about the company's HR policies, employee benefits, and other HR-related information to be able to respond to any internal staff inquiries.

Internship Trainee | LUDIFU Internship Program | Online- Jun 2021 – Jun 2021

Responsibilities:

- Learned about the company's HR policies, employee benefits, and other HR-related stuff to be able to respond to any internal staff inquiries.
- Acquired knowledge of research and identifying potential clients, negotiate contract terms with clients and Coordinate with sales teams to develop mutually beneficial proposals for healthy business development.
- Learned about gathering useful information from customer and competitor data, making, and giving presentations to prospective clients and internal executives to elevate Employer branding.
- Hands-on exposure to adopt the best practices of social media marketing strategies including Type of platforms to use, kind of content to promote, frequency of publishing the post, and analysis of market trends.
- Having a piece of good knowledge of Research and identifying new business opportunities and projects including new market strategies, growth areas, recent trends, customers, partnerships and ownerships, and products.