# Sai Prathyusha Nadipilli

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### **CAREER OBJECTIVE**

Motivated PGDM graduate in Operations and Marketing with hands-on experience through prior employment and internships, leadership roles. Seeking to apply strategic thinking to drive business growth and contribute effectively in a dynamic professional environment while continuing to develop my skills.

### **EDUCATION**

IIAM Business School, Visakhapatnam | PGDM – Operations & Marketing | 2023 – 2025

St. Joseph's College for Women, Visakhapatnam | BBA – Human Resource Management | 2019 – 2022

Narayana Junior College, Visakhapatnam | Intermediate – MPC | 2017 – 2019

St. Ann's EM High School, Visakhapatnam | 10th – ICSE | 2017

### WORK EXPERIENCE

## Deloitte – Tax Consultant | Sep. 2022 – Jan. 2023

- Set up project plans (WBS) to help with resource use, budgeting, and tracking, following client compliance rules.
- Worked with different teams and helped answer client questions about tax reports and rules.
- Closed projects using the DROP system, ensuring all documents were complete and ready for audit.
- Checked documents carefully to meet quality and compliance standards.
- Used Intela software to analyze data, speed up tasks, and spot risks in tax processes.

### INTERNSHIP EXPERIENCE

## Hotel Rock Dale, Visakhapatnam – Supply Chain Management Intern | May – June 2024

- Managed key vendor relationships and ensured timely procurement while maintaining quality standards.
- Oversaw vendor performance and supported process improvements across departments.
- Coordinated with housekeeping, kitchen, and front office teams for smooth supply chain operations.
- Gained regulatory compliance exposure by ensuring procurement practices aligned with hotel policies and industry standards.

## Port Trust, Visakhapatnam – Project Intern | Sep. – Oct. 2021

• Assisted in client onboarding processes by supporting employee documentation and ensuring compliance with internal controls.

• Contributed to project coordination tasks and helped in risk identification by spotting gaps in HR data handling and reporting.

# LUDIFU Internship Program (Online) – Internship Trainee | June 2021

- Learned basic HR tasks and helped resolve employee questions.
- Assisted with researching potential clients and preparing simple reports and presentations.

### **CERTIFICATIONS**

- Business Communication & Leadership Skills U.S. Department of State
- HR Management for People Managers from Coursera University of Minnesota (Coursera): <a href="https://coursera.org/share/8a10e39e1eed17a1f400a259e2fe238d">https://coursera.org/share/8a10e39e1eed17a1f400a259e2fe238d</a>
- Creators of Metaverse Meta Platforms Inc. (Phase 1 & 2)

### **ACHIEVEMENTS**

- Vice President Education, IIAM Toastmasters International, District 126 (March 2025 August 2025)
- President, Business Management Club (served for two academic years) at St. Joseph's College
- Head, Placements Cell Led student placement initiatives at IIAM B School
- Host & Coordinator Spearheaded event planning and anchored the prestigious Pinnacle Management Fest at IIAM B - School
- Research Publication Co-authored and published "Organizational Ill-treatment" in collaboration with St. Joseph's College

### **SKILLS**

Strategic Communication, Cross-Functional Team Collaboration, Project Coordination & Workflow Optimization, Content Creation & Visual Storytelling (Canva, Figma, WordPress), Leadership & Public Speaking (Toastmasters), Time Management, Adaptability in Dynamic Fast-Paced Settings.

### **TECHNICAL TOOLS**

Microsoft Office (Excel, PPT, Word), Website Design(WordPress, Elementor), Canva, Figma, Intela, DROP Application, Windows/MacOS

### **INTERESTS**

Badminton, Cooking.

# **LANGUAGES**

English | Telugu